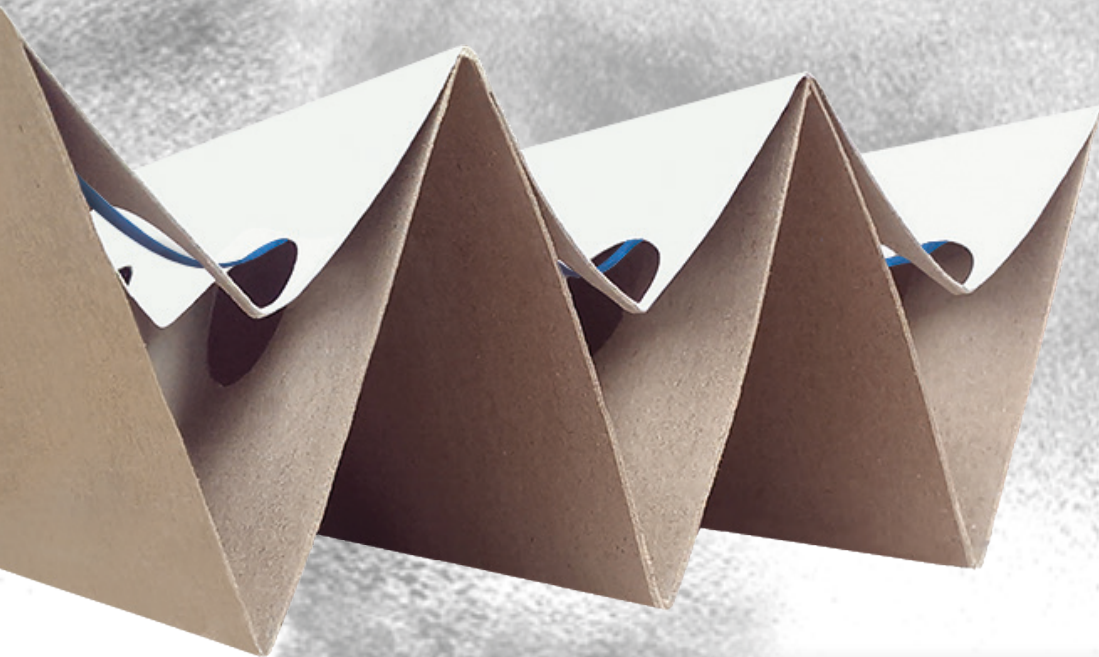




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better than all  
copies?**



**AEREM®**  
TO FILTER & PROTECT

Produced by Aerem  
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# Filters sizes & weights



## Filter Sizes Comparison



Starter & Original

Oldest Competitor



Filter (brown & white)

Youngest Competitor



Filter (brown & white)

Polish Competitor



Filter (brown & white)

		Oldest Competitor	Youngest Competitor	Polish Competitor
Height 100 cm :	260 pleats / 10 m = 10 m <sup>2</sup>	To be confirmed	250 pleats / 9.60 m = 9.60 m <sup>2</sup>	230 pleats / 8.84 m = 8.84 m <sup>2</sup>
Height 90 cm :	290 pleats / 11.20 m = 10 m <sup>2</sup>	To be confirmed	280 pleats / 10.80 m = 9.72 m <sup>2</sup>	253 pleats / 9.77 m = 8.79 m <sup>2</sup>
Height 75 cm :	350 pleats / 13.50 m = 10 m <sup>2</sup>	To be confirmed	To be confirmed	300 pleats / 11,57 m = 8.67 m <sup>2</sup>

Patent recommendation:  
26 pleats / meter



# Filters sizes & weights



## Filter Weights Comparison : White Filters



AF113 - The original,  
white, extension limiter

Oldest Competitor



Youngest Competitor



Polish Competitor



Filter white, with  
extension limiter

		Oldest Competitor	Youngest Competitor	Polish Competitor
Height 100 cm :	10,400 Kg for 260 pleats (= 9,200 Kg for 230 pleats)	To be confirmed	To be confirmed	8,40 Kg for 230 pleats
Height 90 cm :	10,402 Kg for 290 pleats	To be confirmed	To be confirmed	8,450 Kg for 253 pleats
Height 75 cm :	10,776 Kg for 350 pleats (=9.24 Kg for 300 pleats)	To be confirmed	To be confirmed	8,35 Kg for 300 pleats

## Filter Weights Comparison : Brown Filters



STARTER & ORIGINAL  
Brown

Oldest Competitor



Youngest Competitor



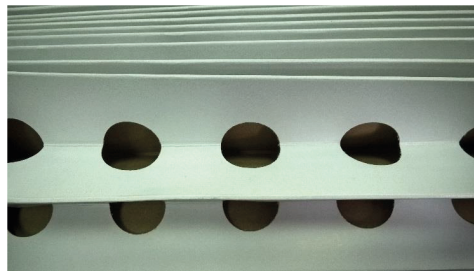
Polish Competitor



Filter Brown

		Oldest Competitor	Youngest Competitor	Polish Competitor
Height 100 cm :	AF101 : 9,515 kg (260 pleats) (= 9,140 Kg for 250 pleats) AF111 : 10,34 Kg (260 pleats) (= 9,94 Kg for 250 pleats)	To be confirmed	8,910 Kg for 250 pleats	To be confirmed
Height 90 cm :	AF901 : 9,580 kg (290 pleats) (= 9,250 Kg for 280 pleats) AF911 : 10,457 Kg (290 pleats) (= 10,10 Kg for 280 pleats)	To be confirmed	9,166 Kg for 280 pleats	To be confirmed

# Front face & holes



## Perfect holes cutting:

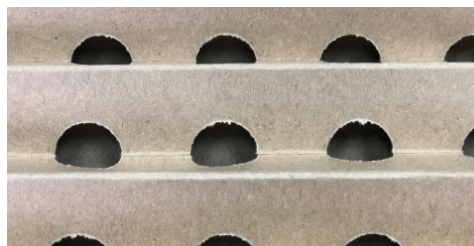
The retention pocket is free of any cutting burr to allow air go through properly

Oldest Competitor



To be Confirmed...

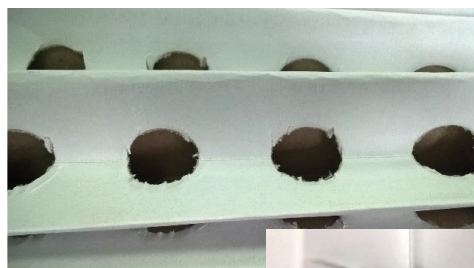
Youngest Competitor



## Correct cutting of the holes:

Some very small paper particles remain around the hole

Polish Competitor



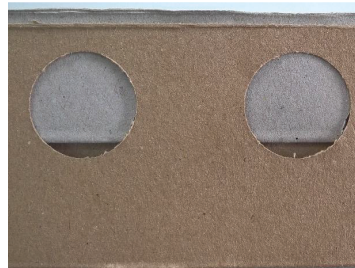
## Holes is not properly cut :

Holes are bad cut, cutting burr decreases the air quantity and limits the correct circulation of paint & air entry in the filter.





# Back holes, positioning & quality of the retention pocket



**Perfect positioning of holes** in the back side of the filter to give more space in the retention pocket to load paint.

**Perfect cover** of the front holes with the back layer of the filter to avoid the direct migration of the paint particle through the filter directly.

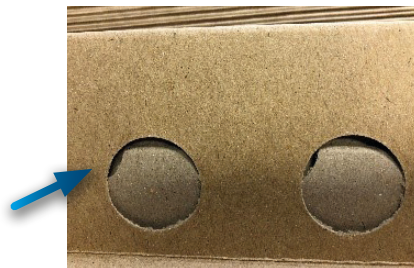
**Perfect holes cutting:** Retention pocket is clean of all paper rest.

Oldest Competitor



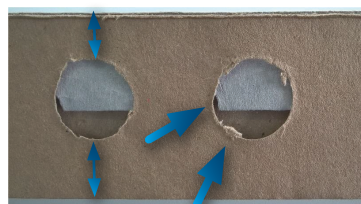
To be Confirmed...

Youngest Competitor



**Bad cover** of the front holes with the back layer of the filter, some paint particles cannot be filtered and migrate directly through the filter

Polish Competitor



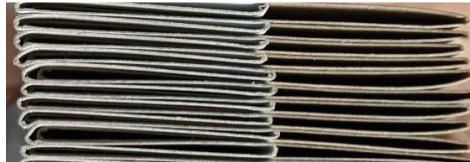
**Wrong positioning of the back holes:** the bad position of the holes does not leave enough space in the retention pocket to load = smaller loading capacity

**Wrong cover** of the front holes with the back layer of the filter = some paint particles cannot be filtered and migrate directly through the filter

**Bad holes cutting:** Retention pocket is not clean of paper rests and collapse quicker



# Pleats Regularity



Perfect regularity of the pleats which confers to the filter a high resistance.

Oldest Competitor



To be confirmed...

Youngest Competitor



**Bad pleats regularity:** the strength of the filter is also made thanks to the regularity of pleats

No regularity = No strength = High risk of collapse

Polish Competitor



**Bad pleats regularity:** the strength of the filter is also made thanks to the regularity of pleats

No regularity = No strength = High risk of collapse

# Global matrix of analysis

## WEIGHT & SIZES ANALYSIS (40%)



Oldest Competitor



Youngest Competitor



Polish Competitor



Biggest filtration area of the market, in conformity with the recommended using.

Heavier & high quality paper used

To be confirmed

Filtration area is not 10m2  
never exceed 9.60 m2  
Lighter paper than AF

-4% Filtration Area  
-3% Weight  
(for equivalent area)

Lie on filtration area :  
always less than 10 m2  
(8.67 – 8.79 & 8.84 m2)  
Bad & light paper

-12% filtration area  
-10% paper weight  
(for equivalent area)

40/40

To be confirmed

30/40

0/40

## FRONT FACE & HOLES (10%)

10/10

To be confirmed

8/10

0/10

## BACK HOLES, POSITIONING & QUALITY OF THE RETENTION POCKET (40%)

Perfect positioning of back holes = maximum size of retention pocket

Perfect cover areas : no paint migration possibility

To be confirmed

Correct positioning of back holes = correct size of retention pocket

Wrong covering areas : migration of paint particles

Wrong positioning of back holes = small retention pocket size

Wrong covering areas : migration of paint particles

40/40

To be confirmed

20/40

0/40

## PLEATS REGULARITY (10%)

10/10

To be confirmed

3/10

3/10

## GENERAL TOTAL

100%

To be confirmed

61%

3%

# AEREM<sup>®</sup>

TO FILTER & PROTECT

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